CARDIAC CARE: ENHANCE CAPABILITIES FOR IMPROVED OUTCOMES

Increases in Heart Disease Prevalence

CARDIOVASCULAR DISEASE HEART FAILURE STROKE



Women CARDIOVASCULAR DISEASE HEART FAILURE STROKE



Source: American Heart Association (2015)

Rehospitalization rates

in Skilled Nursing facilities for heart failure range from $27\%_{to} 43\%$

./~ to 43

Source: CMS

Residents ages 80+ in an active prevention program **experience benefits** in risk factors and well-being, meaning age shouldn't prevent residents from exercising

Up to **25%** of HEART FAILURE patients **READMITTED** WITHIN 30 DAYS of discharge

> **HEART FAILURE** is the most common hospital discharge diagnosis for adults ages 65+ and the primary cause of READMISSION WITHIN 60 DAYS

Source: Fitch, K. et al

Residents rehospitalized res in 30 days are

3X MORE LIKELY TO DIE IN 1 YEAR

Medicare Skilled Nursing residents return to the hospital. *Of this group*

58% are rehospitalized ONCE

20% are rehospitalized at least TWICE

Source: Office of Inspector Genera

ENHANCED CLINICAL CAPACITY, QUICKER RESPONSE AND IMPROVED OUTCOMES

CLINICAL CARE

ASSESSMENTS

Providers are adding assessment tools due to:



 Rising acuity • Ability to treat in-house instead of at hospital Affordable equipment

POINT-OF-CARE TESTING Improved technology and CLIA-waived tests offer

on-site test options

HEART RHYTHM MONITORING

Benefits of in-house ECG:

- Quickly assess cardiac
- Make better decisions on treating at hospital or in-house
- Real-time evaluation
- Store-and-forward technology



Direct Supply has products that help you enhance your assessments and identify better outcomes.

THERAPY

EXERCISE

- Reduce the incidence of
- diabetes and high cholesterol

CARDIO

- Parallel bars
- Upright exercise bike

STRENGTH

- Wrist weights
- Therapy bands

CARE ENVIRONMENT

EMERGENCY PREP

Provide fully equipped emergency carts

- Vital signs monitors
- Suction devices • CPR support





AFD Improve response times and survival rates with AEDs

EDUCATION

Resident and family education is a critical component of cardiac care



Residents who demonstrate knowledge in self-care are more successful at preventing rehospitalizations

Direct Supply has exercise equipment to help you prepare residents for safer discharges.

Direct Supply can provide solutions to help reduce risks contributing to rehospitalization.

CARDIAC CARE:

Transition from a traditional care model to specialized cardiac services.

Trust Direct Supply to help you improve cardiac care in your community.



CONSULTATION Expert advice based

on your unique community and goals.



Unbiased selection assistance to find the perfect solutions.



Aggregated best practices to help you ensure success.

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